

**Eastman Aviation Solutions Offers Unique Service Offering To Airlines**

*Value calculator determines cost savings of utilizing HPC oil*

**Kingsport, TN, December 2, 2014** – Eastman Aviation Solutions recently unveiled a unique service offering to their current and potential airline customers.

The all new Eastman Aviation Solutions Value Calculator is free to airline customers and will determine the cost savings of utilizing high-performance capability (HPC) oil such as the industry standard Eastman Turbo Oil 2197. The calculator uses specific fleet information and operation details to determine the potential savings HPC oil can provide through fewer maintenance intervals and/or damaged parts.

“This tool is particularly valuable because it is completely customizable to the specific customer,” said Rodger Harris, Eastman Aviation Solutions Global Sales Director. “All of the customer’s fleet data is already stored in the program, and once we enter specific information about fleet operations we can show the potential real life cost savings of making the switch to HPC oil, or implementing usage fleet-wide.”

“For example, a procurement department can use the calculator to see the true value that using HPC can bring to their specific business, using the details of their fleet,” continued Mr. Harris. “Or, a technical team that understands the benefits of HPC oil but needs to educate the others in the company could use the tool to show the financial impact the oil can have to the airline operations.”

The Eastman Aviation Solutions Value Calculator can be an important resource and tool for airlines as they strive to improve operational efficiency in order to get the most out of their fleets and increase revenue.

“This service provides a real benefit to the customer in showing exactly how much potential savings they can expect rather than giving them a general estimate,” concluded Mr. Harris. “It’s simple, easy to use, and requires no commitments from the customer. It truly is a free tool that we want HPC oil decision makers to use.”

Current and potential customers who are interested in taking advantage of the free value calculator tool should contact their local sales manager who will walk them through the analysis.

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For more information visit <https://calculator.eastmanaviationsolutions.com> or contact [TurboOil@eastman.com](mailto:TurboOil@eastman.com).

## **About Eastman Chemical Company**

Eastman is a global specialty chemical company that produces a broad range of products found in items people use every day. With a portfolio of specialty businesses, Eastman works with customers to deliver innovative products and solutions while maintaining a commitment to safety and sustainability. Its market-driven approaches take advantage of world-class technology platforms and leading positions in attractive end-markets such as transportation, building and construction, and consumables. Eastman focuses on creating consistent, superior value for all stakeholders. As a globally diverse company, Eastman serves customers in approximately 100 countries and had 2013 revenues of approximately \$9.4 billion. The company is headquartered in Kingsport, Tennessee, USA and employs approximately 14,000 people around the world. For more information, visit [www.eastman.com](http://www.eastman.com).

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